



## CHOICE OF GUARANTEES WITH MAXIMUM FLEXIBILITY

### Attractive Product Features

- Age last birthday advantage
- Lifetime no-lapse guaranteed premiums
- Dial-a-guarantee premiums that allow the policyholder to choose a guaranteed period suitable to their needs
- Works great with short-pay and dump-in scenarios
- Catch-up feature that allows policyholder to catch-up if premiums are less than planned, paid late or skipped

### Flexible, Experienced Life Underwriting Team

- Team averages over 15 years experience per underwriter
- Specialized, large case underwriters handle complex cases
- Direct access to two onsite medical directors and underwriters

### Competitive Compensation

Underwritten by Companion Life Insurance Company – a Mutual of Omaha Company

## MUTUAL OF OMAHA'S THE RIGHT CHOICE

### We have a long history of serving our customers

- Founded in 1909, we're proud to be a "mutual" company that makes business decisions based on the best interests of our clients, not stockholders
- We maintain a broad product portfolio designed to meet important insurance and financial planning needs. Products include annuities, life, long-term care, Medicare supplement, critical illness, disability income and hospital income plans

### We are a financially solid organization

- With over \$18.5 billion in assets under management, we are one of Fortune Magazine's top 500
- Our industry ratings are strong: A (Excellent) A.M. Best; Aa3 (Excellent) Moody's Investors Service; AA- (Very Strong) Standard & Poor's

### We follow a progressive, yet prudent, investment strategy

- Our number one priority is honoring the promises we make to our customers, so we invest for the long term
- We offer steady growth and stability based on a diversified, well-managed investment portfolio

*over please*

## **We have outstanding brand recognition**

- Chances are your clients know us well – whether it be through *Mutual of Omaha's Wild Kingdom* television show, Wild Kingdom Kids' Summit, sponsorship of USA Swimming, professional golfers on the PGA and LPGA circuit or Mutual of Omaha's Drive, Chip & Putt Junior Challenge
- Our strong brand makes us easy to sell

## **We actively support you and your clients through value-added services**

- Our dedicated, responsive Brokerage Sales Support Team provides assistance with product information, marketing opportunities, licensing and contracting, supplies and shipping – 800-693-6083
- Friendly, knowledgeable Policy Owner Service Representatives are available to answer policy-specific questions – 800-775-6000
- Policyowner service transactions can be handled 24/7 at [www.mutualofomaha.com/service](http://www.mutualofomaha.com/service)

For more information, contact your marketing organization or the Brokerage Sales Support Team at 800.693.6083.

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